



We are forever grateful for all that Scotty & Tanya did in selling our home of 46 years on Santa Olivia during the COVID-19 pandemic.

Imagine listing it one day and selling it the next. They were there every step of the way when we were in lock down in our new home and kept us fully informed on every detail whether large or small. They have become friends as well as agents.

Nancy and Bob Gottfredson, 2020



“When I met Scotty and Tanya, I knew they were experienced, with over 40 years of collective real estate experience. What I didn’t know was how dedicated, thoughtful, & persistent they were. I truly felt like they were as personally invested in the sale of my home as I was and we all rejoiced together when my home sold at above asking. They started out as my Realtors & became my friends.”

Patricia & Devon, 2020

WE ARE DEEPLY GRATEFUL **For You!**

More than ever...

At this time each year, it is our long-time tradition to reach out to our clients with a message of thanks and gratitude. This year, we find ourselves in awe of the newfound levels of appreciation we have for you all.

2020 was a year like no other!

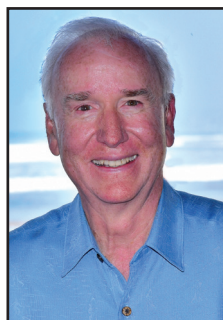
Our first message of gratitude to you is for your continued trust in allowing us to serve you in the sale or purchase of San Diego real estate. Thanks to you, we were able to continue doing what we love and provide for ourselves and families in 2020.

Additionally, and most importantly, we thank you for being YOU!

This year, our understanding and admiration of you has exponentially increased as we have watched you adapt, adjust, and move forward to take care of yourselves, your family, and our community in entirely new ways.

This took new measures of fortitude, creativity, and patience and we have watched you employ all of these and more. It has helped to keep us energized, inspired, and connected. Thank you for keeping on and helping us keep on as well.

You are the heart and soul of our community. We are so deeply grateful for you. Here’s to a phenomenal 2021.



Scott

858.967.2604

ScottyPeck@gmail.com **Tanyaparksre@gmail.com**
ScottPeck.com **TanyaParks.com**



Tanya

619.550.8887



We were thrilled to have Scotty & Tanya represent us in selling our home on N Rios. We knew Scotty was very successful selling our neighbor’s home & they recommended him strongly. We were not disappointed.

Peter & Sheila Ernst, 2020



We’re so grateful that a good friend recommended Scotty & Tanya to help us find our first home in Encinitas. From our first Zoom call, Scotty and Tanya put us at ease. They helped us enjoy the stressful experience of buying a home as much as possible, especially considering we were enduring a pandemic with two little ones.

Scotty & Tanya helped us to understand our options even when we wouldn’t have known to ask for options.

We couldn’t be happier. Thank you, Scotty & Tanya!

Ben & Katie Detwiller, 2020



“What Could Have Been a Terrifying Experience...

“**W**hen I finally realized it was difficult for me to continue to live in my house in Del Mar with an acre of land to care for, I called Scott. I had heard marvelous things about him and Tanya, both very capable and caring people.

I told them I wanted them to handle my property when I was ready to sell. My children wanted me to rent it for a while, which I did. Then a convenient thing happened, the renters wanted to buy it themselves.

So Scott & Tanya got right to work & I had no more worries. They handled everything for me, calling often to see how I was. During all of this, my husband passed away, so the care & love they showed me was so appreciated.

“**They made what could have been a terrifying experience for me a very easy one.**” I have been praising them whenever I am asked about my move.”

Joan Grine, 2020

Our Sellers - The 3 Sisters

Our mom left very specific notes before her passing and one of them was having Scotty & Tanya sell her home.

We knew from the beginning interview that their commitment to giving us their Gold Star service combined with their wealth of knowledge in the real estate market would be the support we needed. We are 3 sisters who live in Colorado and needed a real estate team to be reliable, authentic, great communicators, and showcase our parent's home. It was clear they met all of those criteria.

Their extraordinary communication, was impressive. They calmed our concerns, offered their individual perspectives. & patiently waited for the three of us to come to consensus without any pressure, allowing us to take the time we needed.

We are forever grateful to Scotty and Tanya.

Ellice, Linette and Crezell,
better known as “The Three Sisters”
2020

These Stats Tell A Great Story

33% Of Our Listings in 2020 Sold At Full Price or OVER!

75% Sold At 95% Or More Of The List Price!

42% Sold In Less Than 15 Days!

The Real Story Is What Clients Experienced with Scott Peck & Tanya Parks



**We represented both sides
in the sale of a home in Isle Verde, Solana Beach**

Pacific | Sotheby's
INTERNATIONAL REALTY

Scott Peck & Tanya Parks

851 South Coast Highway 101
Encinitas, CA 92024

Our Buyers - the Grovers

Tanya and Scotty recently helped us buy our dream house in Solana Beach.

Our experience with them throughout the process was outstanding. We met Tanya at an Open House back in December. Tanya and Scotty assured us that they would find us our dream house. After we moved to San Diego, they kept us updated with the active & upcoming listings. They understood our requirements really well & only showed us the houses that would work for us.

They showed us one of their upcoming listings before it went on the market & we fell in love with it. We decided to have Tanya & Scotty represent us. They did an excellent job managing relationships with both parties providing transparency yet keeping each party's interest in mind at all times.

They guided us through the process but let us make our own decisions without any pressure. They made themselves available as often as we needed them. In the end, our offer was accepted and the entire transaction went very smoothly.

We feel fortunate to have met Scotty and Tanya who went above and beyond in finding us our dream home. We would highly recommend them to anyone looking to buy or sell a house in this area.

The Grover Family, 2020