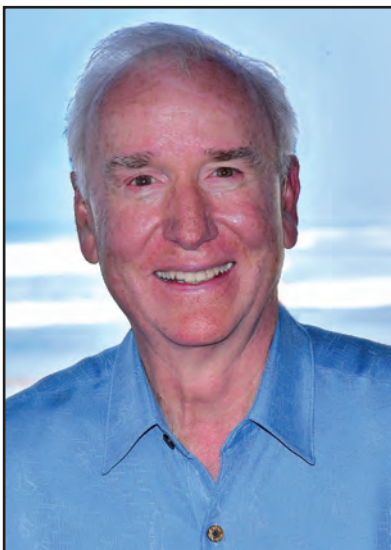




Moving Lives Forward

What our Clients Say...



Cal DRE 00999920

Scott Peck

858.967.2604

Tanya Parks

Associate

619.550.8887

Pacific

Sotheby's
INTERNATIONAL REALTY



260
Visit: ScottPeck.com

Cal DRE 01961090

“This is the sixth home I have sold &, by a landslide, Scotty Peck wins my ‘Best Realtor’ award.”

“Placing my parent’s home of 35 years on the market, after losing them both within a month of each other, seemed a daunting task until I hired Scotty Peck!

His unique knowledge of the Solana Beach housing market, combined with his multiple years of real estate experience, shined through from the moment I interviewed him.

Within 24 hours of the home listing, Scotty negotiated between multiple offers and sold it for over the asking price.

Thanks to the motivation, support, and tenacity of Scotty, it took less than 30 days to clear out, clean, stage, list, review offers, and close escrow!

In my life, this is the 6th home I have sold and by a landslide, Scotty Peck wins my ‘Best Realtors Award’!

Thank you Scotty for your communication, understanding, and high degree of professionalism throughout this process.

My only regret is that I can’t sit and chat with my Mom and Dad about what a wonderful job you did for them.”



Kathy Constantine

“Scotty & Tanya Treated us Like Family”

“**W**hen we found our perfect home, Scotty was with us every step of the way, beginning with negotiating a successful offer process.

Scotty & Tanya are an extremely caring & professional team. We've never met agents before who cared so much for our interests.

They kept us completely organized & managed the inspections & services before, during, and after the purchase. It was a relief to be treated with such thorough care.

Scotty & Tanya treated us like family & we are very grateful. I wish we had the fortune of knowing Scotty & Tanya years ago.”

Michael & Jeanette Prior



“Scotty & Tanya are Hands Down the Best Real estate Agents I have ever worked with!”

“**S**cotty and Tanya are hands down the best real estate agents I have ever worked with! When I needed to sell my house in South Oceanside, I interviewed four sets of agents.

Scotty and Tanya don't usually go up that far north, but I asked them to look at the house because they had worked with a friend of mine on another transaction and I knew they were pros.

Right away it was clear they were the best choice. Between the two of them, they had vast experience. They were also incredibly warm and gracious.

The selling process couldn't have been smoother. Scotty and Tanya's stager took two days and made the house look stunning.

After two open houses and five days on the market, I had received two full price offers — and for a higher price than any of the other agents had thought anyone would offer.

When issues came up during the escrow period, they worked around the clock to resolve them.

Selling a house is a stressful process, but Scotty and Tanya were always calm, reassuring, and incredibly kind. They took great care of me and I couldn't be happier with the result.”



Anne Lombard

**“You are So Far Ahead of the Curve
that you ARE the Curve!”**



Paula & Scott Benson

“Scotty & Tanya are an Amazing Team!”

“Scott & Tanya are an amazing team! They helped us orchestrate new carpeting, painting, & beautiful staging that added so much value to our home that it sold at full price in 1 day at a record high price for the neighborhood.

Scott & Tanya were just as amazing during the escrow process where loads of issues come up. They worked closely with me until absolutely everything was resolved.

They are super supportive, have the utmost integrity, know the Solana Beach real estate market inside and out, are savvy negotiators, & great problem solvers.”

Samantha Flather



“You are a magnificent team”

Eighteen years ago, we sold our home on Santa Luisa and bought our home on Santa Hidalga. Back then, we used Scott & his previous partner as both the selling & buying agent.

This year it was time to move on to a retirement community. We chose Scott again with his new partner Tanya.

Over the years, Scott kept us up to date on the Solana Beach market via his excellent & informative newsletter.

After we signed the sales agreement, the first thing Scott & Tanya did was to arrange a 3D video shoot for marketing. This proved to be what ultimately made the sale.

Scott & Tanya took every opportunity to show the house & hold open houses. Their marketing was widespread & compelling and the home had a record numbers of visitors.

Their advice on negotiations was right on. Scott & Tanya couldn't be more responsive to our telephone calls and requests. **You are a magnificent team** that knows how to give a seller help & confidence in a stressful time!



Sandy & Ed Butler

“We can’t think of a better decision”

Scotty & Tanya listed & sold our Solana Beach house in the Spring of 2019 in as professional & helpful a manner as anyone can hope for.

They combine skills that come from years of experience about real estate, insights about people, & dedication to completing the sale.

We can’t think of a better decision than selecting them to represent us for the sale, & we recommend them without reservation to anyone contemplating a move.

Not the least of the recommendation is that they are delightful people & we are sorry we did not meet them before we moved away!



Dr. Frank & Helen Shu

“Scotty & Tanya did a Fantastic Job!”

I met Scotty at an open house in my neighborhood and was impressed with his knowledge & familiarity of the area.

I have considered selling my home for some time and when that time came I felt confident that our Scotty would do a good job helping us.

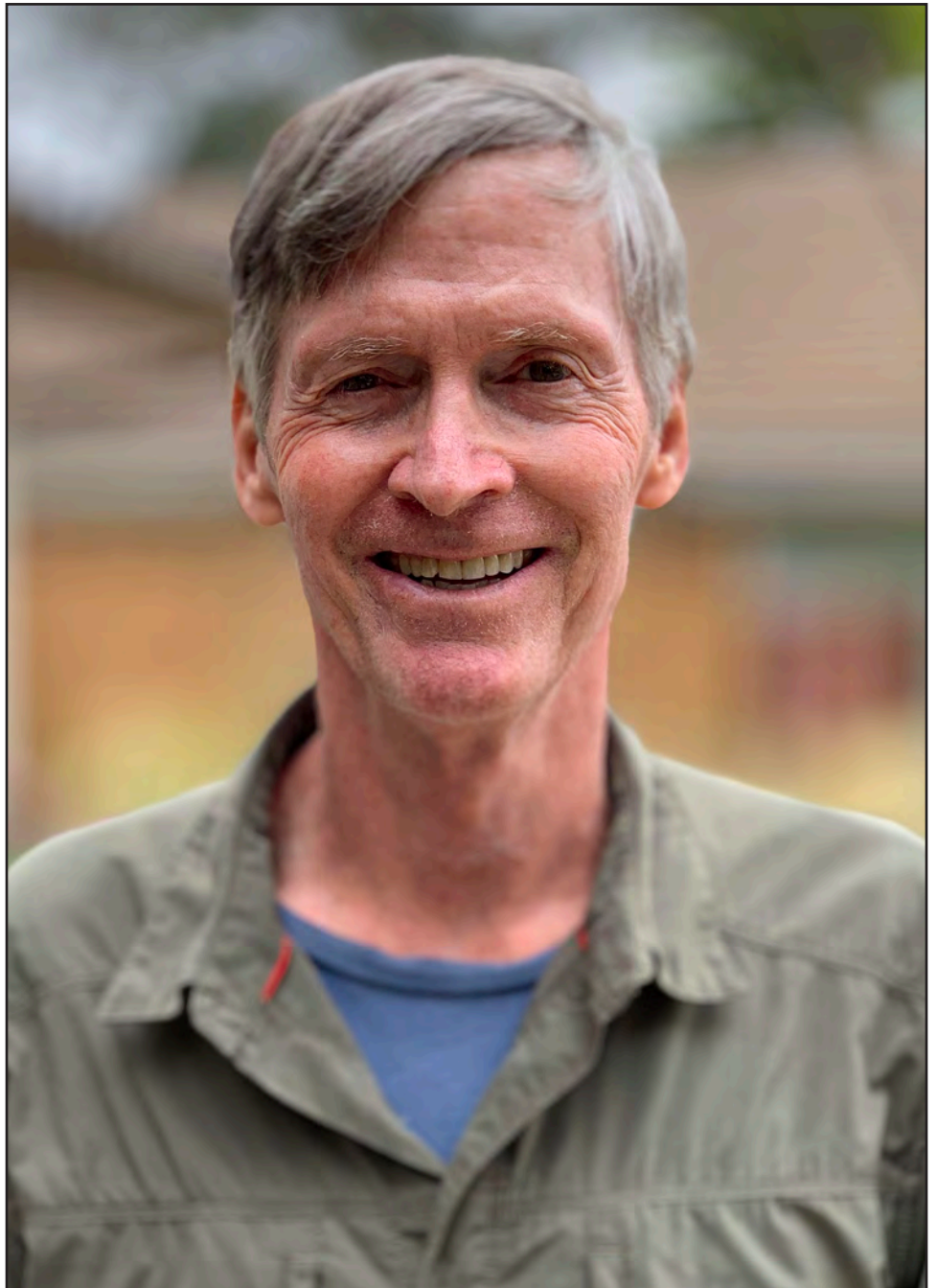
In fact, Scotty & Tanya did a fantastic job.

They provided all the support and encouragement I would need to get everything ready.

I believe the attractive marketing they put together made a big difference.

We actually got a full-price offer from a buyer that wanted to see the house based on the marketing and even before the first showing.

Frank Hanson



“Best Realtors to Sell Our House”

My husband and I are very happy that we chose Scotty & Tanya to sell our house. We knew of them because of their visibility in our neighborhood, seeing their signs frequently listing our neighbors' houses, & the regular distribution they send out on the status of the market.

Once we met them, we knew they were the best realtors to sell our house. They know the neighborhood & the market well, they remain calm & level-headed throughout the sometimes stressful process, & they keep in frequent contact & kept us up to date, answering questions, & offering help with anything.

Two of the most important attributes are that they are well known in the area with other realtors & have long-standing relationships with them. This is crucial when negotiating through the buying & selling process &, as truly nice & mild mannered as they appear, they can be tough when needed.

We would use them again if needed & will not hesitate to recommend them to anyone moving to the Solana Beach area!

**Kelley & Scott Goodwin
(& Jazz)**



“We knew when we sold our home it would be Scotty”

“We knew when we sold our home it would be Scotty. He had been in our home so long that they seemed like members of our family.

We got to know Scotty over the fourteen years we owned our Solana Beach home through his newsletter & neighbors who used him to sell. He stood out from other Realtors by his consistency & dedication to Solana Beach - & his wealth of information. **We never saw other Realtors work so hard to keep us up to date on the housing market & demonstrating so clearly that his motto ‘Moving Lives Forward’ is real.**

After making an unplanned purchase of a new home out of California, we knew Scott was going to be the one who could get our house sold fast. Little did we know how fast. He got our house listed & sold within a few days of our first meeting, with multiple offers above asking price!

What we experienced during the 30 days it took to close our sale confirmed our choice of Scott. We had no idea how much of his work occurred AFTER the offer was signed by sellers & buyers. He said 70%, but it felt more like 80%.

Scott has a long list of highly qualified resources that helped with all aspects of our sale, including drone shots & beautiful pictures of our home, inspections, termite repairs, financing, title, & escrow. And Scott was physically with us every step of the way, including every showing, all visits of the home by our buyers during escrow, during repairs, & all the way to the final signing of documents. **His hard work & dedication to satisfaction was amazing.**

Our initial feeling that Scotty was already a member of our family proved true! Scott Peck is the Realtor for you if you care about quality of service, superb communications, & integrity. He will get you the best price for your home, but also personally take you to the finish line. And you'll end up friends. We sure did.

Jim & Barbara Jenkins
708 North Rios
West Solana Beach



“Scott was with us every step of the way!”

“Selling a house is a journey & Scott was with us every step of the way! He is amazingly knowledgeable about the local real estate market & an expert at staying in close communication. Scott earned our heartfelt thanks for a most pleasant & low stress trip. Thanks again & again!”

Suzanna Cooper
& daughter Jill Cooper



“Scott not only got us top dollar for our condo, but found us the perfect home!”

“We can’t begin to tell you how impressed we are with all you did for our family. Not only did you do an outstanding job of getting us top dollar for our condo, but you helped us find the perfect home in Encinitas for our family to grow up in. Your honesty with us at every stage was refreshing. Your communication was superb. And your genuine caring for each of us was amazing.”

Kent, Elham, Cadence, & Talia Rarrick



“The Absolute Best!”

“We’ve purchased eight homes in our lifetime, but the buying experience with Scott tops them all. Besides being a genuinely nice guy that we learned to call a friend very rapidly, his market knowledge couldn’t be better.

We never felt the slightest bit of buying pressure, but instead, felt his complete concern with our needs. He only showed us homes that met our buying criteria and he facilitated our every need. His professional and patient manner was also exhibited with both sellers & other agents.

He did everything he said they would do, when he said they would do it, including returning our calls & answering questions immediately. With his guidance, we were able to find our new home in less than two days, and had a lot of fun doing it.

We have absolute confidence in Scott, & sincerely feel that if anyone used any other Realtor, they would miss the absolute best. We could not recommend him more highly.

Jerry & Cathy Collins



“It’s Like a Dream Come True!”

It’s like a dream come true! When people list their homes to sell, they hope their house will sell overnight... or at least quickly. When we listed our home with Scott Peck on a Saturday in late March, we felt confident that it would be marketed well, which it was, with beautiful professional photographs.

On Tuesday, the first day our house was on the market, we had multiple offers and our home sold two days later! It happened so fast and was handled so well, we could hardly keep track of it, between having multiple duplicate offers and further bidding, it was a blur!

Scott has set the highest standards in the world of real estate. He always had our comfort and needs in mind. The process of selling or buying a home can be filled with anxiety, but his thoroughness in checking details, patiently explaining our options every step of the way in terms we could understand, made it exciting, rather than stressful. His follow-through and the secure manner in which they handled showing our home, with one of them always accompanying a prospective buyer or realtor who came through, was remarkable.

He does, indeed, move lives forward and he does it with ‘wisdom and Integrity’, as advertised! Sandy & Gene Mora



“As a recent widow, I had never sold a house on my own”

As a recent widow, I had never sold a house on my own. My choice of realtor was easy, as I have long been impressed with the way Scott markets his listings. I was not disappointed.

The house sold quickly, despite being a few weeks before Christmas. Scott recommended top notch people to assist with some changes, and he made the selling process easy in every way. I can honestly give him my highest recommendation.”



Barbara Perkins

“You are absolutely amazing!”

You are absolutely amazing! At a very challenging time in my life, your insight & wisdom helped me make tough decisions without feeling pressured in any way.

You have my utmost respect, gratitude, and appreciation for guiding me through sensitive financial and emotional times. Your immense kindness and continuous caring for me as a person continually uplifted my spirits & made our work together - selling not just one, but two properties - an amazing journey & outcome.

I was also awed by your fabulous marketing. What you did for me was a miracle. I'm a raving fan!"



Erika Jorgenson

“Buying or Selling, Scott Peck is the best!”

“**B**uying or selling, Scott is the best! He helped us buy our wonderful condo in the desirable Pelagos HOA in Carmel Valley seventeen years ago - & he just helped us sell it. That’s what we call full service!

He is professional & kind in his dealings with both buyers & sellers yet can be firm in negotiations when the need arises. His market knowledge & years of experience helped identify the correct pricing for our home & he followed up on every detail along the way. Thank you, Scott, for helping us once again!”



Barbara & John Lortscher

“Oh how I love this place... the gratitude intensifies”

“26 years in The Snuggery, dear Scott. Oh how I love this place. The joy, the exhilaration, the enchantment ... the gratitude intensifies.

And you, dear friend, are the Snuggery's origin, you enabled it's fortuitous beginnings! Not a day goes by that I'm not aware of your lingering presence ... as one of the primary reasons I'm here ... and so blissfully happy! Thankfulness, gratitude abounds ...”



Jeanette Stevens

“My Family Owes Scotty a Debit of Gratitude.”

“**W**hen my mom passed away, the home my family had lived in for over 60 years was to be sold. We kids grew up in this house, made forts, rode bikes, & had friends over to this house. To guide us for the sale, the family wanted someone in whom we could entrust our family’s legacy, & whom we could count on to respect our hopes that our longtime family home would have a bright future. This would not be an easy process.

Then I met Scott Peck, or Scotty as I came to call him. I interviewed many possible realtors but Scotty had the best marketing plan, the most up-to-date experience with real estate technology, and the most energy, enthusiasm & drive of all of them. He was the only one that saw the merit of ‘staging’ the house & he was right. He was the only one who had a plan to get the listing out on all the media sites as soon as possible & he did just that.

To say my family owes Scotty a debt of gratitude is certainly true.

To say he made a difficult process much, much easier is also true.

I will say that my mom would have liked him very much.”

Barbara Strumsky



COMPLETE CLIENT-CENTERED SUCCESS

THE SCOTT & TANYA DIFFERENCE

"This is the 6th home I have sold and, by a landslide, Scotty wins my Best Realtor Award."
Kathy Constantine

"Scotty and Tanya are hands down the best real estate agents I have ever worked with."
Anne Lombard

"I knew that I made the right choice by working with them as they run their business just as I run mine. True professionals!"
David Tam, Financial Advisor

"You are a magnificent team that knows how to give a seller help & confidence in a stressful time!"
Sandy & Ed Butler

"We can't think of a better decision than selecting Scotty & Tanya to represent us for our sale & we recommend them without reservation to anyone contemplating a move."
Dr. Frank & Helen Shu

"It's like a dream come true! They do, indeed, move lives forward & they do it with wisdom & integrity."
Sandy & Gene Mora

"I couldn't have been happier working with Scott & Tanya."
Steve Sognalian

"Scott & Tanya are an amazing team!"
Samantha Flather

"We can't imagine any realty team being more professional than you two."
Kevin & Teri Graves

Complete Client Fulfillment Financially AND Emotionally

Extraordinary Solving of Complex Problems

Deep Compassion and Understanding of Your Needs So Stress is at a Minimum

Continuous, Open Communication & Weekly Strategy Reports So You Have Complete Information

Masterful Negotiating for the Highest Possible Price with Years of Expertise, Experience, & Agent Respect

Complete Marketing Saturation, including State-of-the-Art Photography, Virtual Reality Tour, & Our Signature "Top 10 Reasons to Buy Your Home" that attract the "One" Best Buyer

Professional Property Readiness (including Designer Consultation, Deep Cleaning, Improvements, & Possible Staging) for the Most Compelling Possible Presentation of Your Home